



# **Good Sense**<sup>®</sup> 60 Day Air Care System

The Next Generation of Good Sense Odor Control Products

Diversey #	Distributor #	Description	Pack Size
100888675		Good Sense® 60 Day Refill (Green Apple)	6 x 1.7 oz./50 mL
100888677		Good Sense® 60 Day Refill (Citrus)	6 x 1.7 oz./50 mL
100910595		Good Sense® 60 Day Refill (Fresh)	6 x 1.7 oz./50 mL
D100910596		Good Sense® 60 Day Wall Dispenser White	6 x 1 Dispenser

## **Features and Benefits**

- 60+ days of continuous fresh fragrance to keep areas smelling clean
- Reliable passive system is compact, silent and doesn't depend on batteries or fuel cells
- Contains a molecular odor counteractant that effectively fights odors rather than masking them
- "Simple-twist" activation takes only seconds, reducing the need for training and labor time
- Dispenser is made of a durable plastic and can be mounted by adhesive
- Premium fragrances designed specifically to enhance the customer experience without over powering their senses
- Easy push-to-open makes changing refills simple and fast
- Locking feature comes with a key to prevent theft

### **Market Opportunity**

- Perfect for small and large area restrooms, locker rooms, common areas, fitness facilities, entry ways and other areas where odor is an issue
- Quick Restroom Application Guide:
  - » Restrooms with 1-2 Urinals/Toilets: 1Cartridge or Good Sense® 30 Day Door Pads
  - » Restrooms with 3-6 Urinals/Toilets: 1 Cartridge in the center of the restroom
  - » Restrooms with 6-10 Urinals/Toilets: 2 Cartridges (one on each side of the restroom)
  - » Restrooms with 10+ Urinals/Toilets: 2 or more should be placed evenly in the restroom

## People who ordered this product have also ordered:



**Crew®** Clinging Toilet Bowl Cleaner



BreakDown<sup>™/MC</sup> Liquid Odor Eliminator Concentrate *Fresh* 



BathMate<sup>™/MC</sup> Acid-Free Washroom Cleaner Concentrate



**Glance® NA** Glass & Multi-Surface Cleaner Non-Amoniated



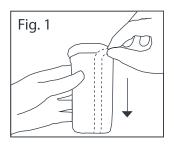


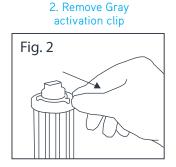
# Good Sense®

### How to Demo:

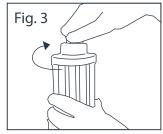
Activate refill in a medium/large area room or restroom with a potential customer, allow 2-3 minutes and the customer will experience how easy, simple and effective the system is. No dispenser is required for the demo. Provide an SDS when leaving refills with customers.

### 1. Remove Wrapper

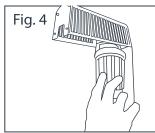




click when activated



3. Turn clockwise to activate, will 4. Dispenser not required for demo, but used for field testing



#### Reasons for the customer to buy:

- Quality-built durable dispensers that are nicer and easier to use than other systems in the market
- 50 mL of premium liquid fragrance lasts longer and suspends in the air better than any other odor control system on the market today
- Safety Spill resistant packaging, locked dispenser, individually labeled cartridges, minimal GHS classifications and no special storage/ handling requirements like gels or aerosols

How to sell in 1 minute!			
Customer question 1:	How does having a restroom air care system improve my business?		
Answer:	94% of adults say they will not return to a business if they experience a dirty restroom. A restroom air care system improves the bathroom experience to keep customers coming back and generating revenue.		
Customer question 2:	Why choose Good Sense 60 Day over the other systems on the market?		
Answer:	Four decades of odor control solutions with Good Sense technology has led to the best customer experience.		
Customer question 3:	I already have a system installed; do I have to buy all new dispensers if I switch?		
Answer:	The refill cartridges will fit in most competitor dispensers. However, the Good Sense 60 Day Dispenser is free if you would prefer a smaller, sleeker unit.		



